

Posted 11/23/10 GM

Posted 12/01/10 GM



CANNON BUILDING  
861 SILVER LAKE BLVD., SUITE 203  
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE  
DEPARTMENT OF STATE

TELEPHONE: (302) 744-4500  
FAX: (302) 739-2711  
WEBSITE: WWW.DPR.DELAWARE.GOV

DIVISION OF PROFESSIONAL REGULATION

**PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE**  
**MEETING DATE AND TIME: Thursday, December 2, 2010 at 9:30 a.m.**  
**PLACE: Division of Professional Regulation**  
861 Silver Lake Boulevard, Cannon Building  
**Second Floor Conference Room A**  
Dover, Delaware

**AMENDED AGENDA**  
(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
  - 2.1 Meeting Minutes – November 4, 2010
- 3.0 Unfinished Business
  - 3.1 Review Draft Regarding Proposed Changes to CE Requirements for First Time Salespersons
  - 3.2 Discussion Regarding the Revisions of the Broker's Core Course from the Subcommittee Meeting
  - 3.3 CE Audit Review
- 4.0 New Business
  - 4.1 Review of Letters of Intent and Course Evaluations
  - 4.2 Review of Course Provider Applications
    - 4.2.1 Course Provider: Delaware School of Real Estate
      - 4.2.1.1 Course Title: New Agency Law-The Why's, How's and Wherefore's
      - Credit Hours: 3
    - 4.2.2 Course Provider: Sussex County Association of REALTORS
      - 4.2.2.1 Course Title: Home Inspections 101
      - Credit Hours: 3

- |          |               |                                      |
|----------|---------------|--------------------------------------|
| *4.2.2.2 | Course Title: | Collecting on Judgments for Debts    |
|          | Credit Hours: | 3                                    |
| *4.2.2.3 | Course Title: | Blueprint for Success                |
|          | Credit Hours: | 3                                    |
| *4.2.2.4 | Course Title: | How to Recover from a Flood          |
|          | Credit Hours: | 3                                    |
| *4.2.2.5 | Course Title: | Perfecting your Listing Presentation |
|          | Credit Hours: | 3                                    |
| *4.2.2.6 | Course Title: | Legislative Update                   |
|          | Credit Hours: | 3                                    |

4.2.3 Course Provider: Delaware Chapter, National Associate of Housing & Redevelopment Officials

- |         |               |                                 |
|---------|---------------|---------------------------------|
| 4.2.3.1 | Course Title: | Fair Housing Amendments of 1988 |
|         | Credit Hours: | 3                               |

4.2.4 Course Provider: Association of Realtors School

- |         |               |                   |
|---------|---------------|-------------------|
| 4.2.4.1 | Course Title: | Green Designation |
|         | Credit Hours: | 12                |

4.2.5 Course Provider: The Frederick Academy of Real Estate

- |         |               |                          |
|---------|---------------|--------------------------|
| 4.2.5.1 | Course Title: | Legislative Updates 2010 |
|         | Credit Hours: | 3                        |

\*4.2.6 Course Provider: The CE Shop, Inc.

- |         |               |                            |
|---------|---------------|----------------------------|
| 4.2.6.1 | Course Title: | Certified Short Sale Agent |
|         | Credit Hours: | 6                          |

4.3 Review of Instructor Applications

4.3.1 Susan Umstead

Continuing Education: Professional Enhancement: IRC Section 1031 Tax  
Deferred Exchange

5.0 Correspondence

5.1 Review Continuing Education Extension Request from Esther Paul

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting –January 6, 2011

9.0 Adjournment

**Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:**

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.